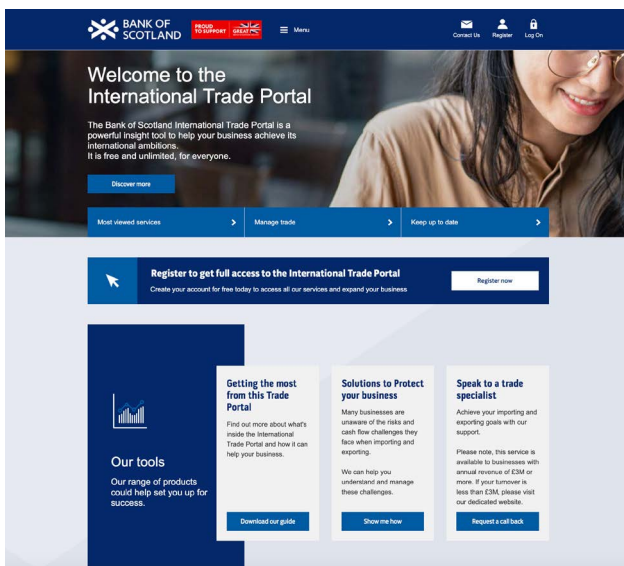


International Trade Portal

The Bank of Scotland International Trade Portal offers you a powerful, easy to use gateway to explore domestic and international trade opportunities and detailed market information.

Uncertainty across markets means it is more important than ever to review your supply chain and potential business opportunities both domestically and internationally.

Whether you're just starting out as an importer or exporter, or an established trading business, our portal provides detailed insight on markets, trade networks and business opportunities, helping you to keep on top of the latest developments and trade with confidence.



Make connections

- ▶ **Intuitive search** to help you quickly find the best market for your product or service based on economic data, or choose to focus on a specific country of interest.
- ▶ **Database of buyers and suppliers** organised by product and country, and with contact information to support you in making that first step.
- ▶ **Trade show calendar** built to support you meet important connections and showcase your business, complete with how to join and register.
- ▶ **Free and unlimited access** – to the Bank of Scotland International Trade Portal

Explore new markets

- ▶ **Country profiles** include a range of economic and market data, as well as cultural guidance on how to conduct business in the country.
- ▶ **Calculate the cost of trade** through intuitive customs calculators, and view the shipping documents you need.
- ▶ **Tender information**, both public and private, available to browse, set up alerts, and respond.

Keep up-to-date

- ▶ Thought leadership to help you keep up-to-date with the latest trends and increase your supply chain resilience.
- ▶ Dedicated newsletter section to showcase the latest industry insights and any enhancements to the platform.
- ▶ Incoterms 2020 to help guide you through regulations and terminology.

Why choose Bank of Scotland

Bank of Scotland is part of Lloyds Banking Group, one of the UK's leading retail and commercial banks and have been serving our clients for over 250 years.

The Lloyds Online Trade Services (LOTS) platform, provided by Lloyds Bank, is also able to meet many trade needs digitally, helping you trade efficiently and resiliently. Thanks to this and to our international network of partner banks, Bank of Scotland supports clients in over 100 countries worldwide.




Access the International Trade Portal

[Click here](#) to access the Bank of Scotland International Trade Portal

Our service promise

If you experience a problem, we will always try to resolve it as quickly as possible. Please bring it to the attention of any member of staff. 'Our complaints procedures are published on our 'Help & Support pages' at: business.bankofscotland.co.uk/help/account-management/make-a-complaint

 Visit bankofscotlandtrade.co.uk

 Contact your local Relationship Manager

Please contact us if you would like this information in an alternative format such as Braille, large print or audio.

Please note that any data sent via e-mail is not secure and could be read by others.

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Lloyds Banking Group is a financial services group that incorporates a number of brands including Bank of Scotland. More information on Lloyds Banking Group can be found at lloydsbankinggroup.com.