

International Trade Portal

Getting Started Guide



**BANK OF
SCOTLAND**

Using the International Trade Portal

The two main ways of accessing information is via the quick access menu or the 3 step search box.

Simply type your search terms and be presented with a range of information about foreign markets and trading internationally



Explore Market Potential

- International markets
- Market reports
- Business alerts
- Find suppliers
- Find importers
- Import/Export flows
- Best countries for trade
- International trade shows
- Professional associations
- Online marketplaces
- Business directories
- Public and private tenders
- Tender alerts

Trade Controls

- Customs duties
- Import controls
- Export controls
- Businesses under embargo
- Local customs classification number
- HS customs classification number

Manage your Shipment

- Shipping documents
- Calculating the cost of exporting
- Calculating the cost of importing
- International currency converter
- Measurement converter
- Export and Import Factsheets

International Banking

- International banking with Bank of Scotland
- A beginner's guide to international trade
- Helping Britain Prosper hub
- Supporting UK Business factsheet
- Our SME Charter
- Our Mid Markets Charter
- Business & market insight from our economist team

Three steps to get the best insight for expanding your business

Three steps to get the best insight for expanding your business



Pharmaceutical products



Exporting



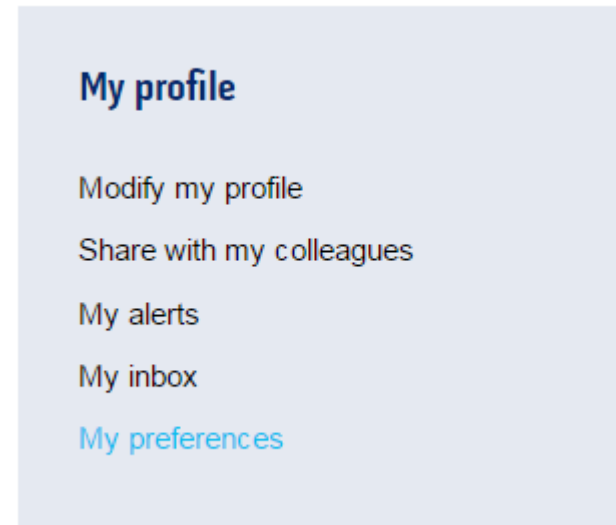
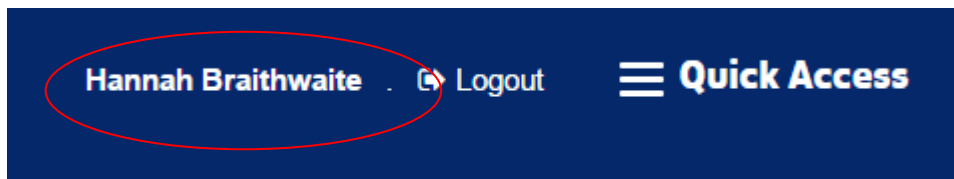
Best countries for my product/service

Search

Step One – Set Preferences

Setting countries and products of interests will help you quickly find your preferred search parameters

- Click on your user name in the top right corner and select “my preferences”



Step One – Set Preferences

Setting countries and products of interests will help you quickly find your preferred search parameters

- Choose a country of interest and click add
- This will then prioritise these countries in the search results
- You can also select your specific products by using the keyword search and set these as defaults

1. Country of interest

Select a country

Choose a country ▼

Add

Added

- Chile ✕

2. Product of interest

Select a product

Search by HS number ⓘ

Search by keyword ⓘ

By searched products

- **2309:** Preparations of a kind used in animal feeding +
- **2230:** Your classification number has not been found in the HS 2002 classification. +

Added

- **0805.90:** Fresh or dried citrus fruit (excl. oranges, lemons Citrus limon, Citrus limonum, limes Citrus aurantifolia, Citrus latifolia, grapefruit, mandarins, incl. tangerines and satsumas, clementines, wilkings and similar citrus hybrids) ✕

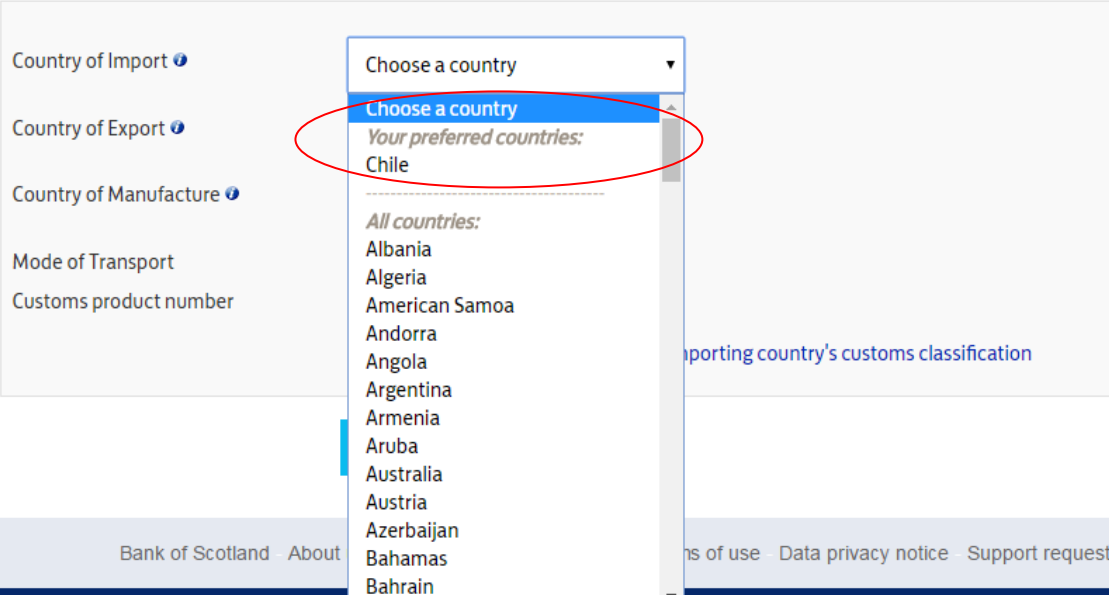
Step One – Set Preferences


Setting countries and products of interests will help you quickly find your preferred search parameters


- You will now see your preferred countries at the top of the search list


Customs Duties

The **Customs duties** automated tool allows you user to obtain duties and taxes to be paid in relation to the transport of a product to the country of import in accordance with its classification code in the country of import. This service also enables you to set up an **alert** with a simple click, keeping you informed about changes in a specific customs duty.



Country of Import 

Country of Export 

Country of Manufacture 

Mode of Transport

Customs product number

Supporting country's customs classification

Bank of Scotland - About

Terms of use Data privacy notice Support request Sitemap of Bank of Scotland International Trade Portal

Supporting your
business in overseas
markets

Visit our International Banking
pages for more information [➤](#)



Step Two – Set Alerts

Setting alerts will let you know by email if new information related to your products and country have been updated

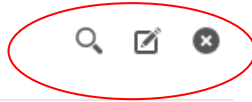
- From the same profile section choose “my alerts”
- Choose which country and product you would like alerts for
- You can create 5 alerts for these sections and you can amend or delete these at any time

My alerts

You can create up to 5 alerts.

Market alerts

Agriculture - Africa



[+ Add an alert](#)

Tender alerts

You haven't set any Tender alert. [Add an alert now.](#)

Alerts on customs duties

You haven't set any customs duties alert.

To set up an alert, you have to [search for the customs duties applied on your product.](#)

Step Three – Help and Support

There are a number of FAQs, fact sheets and other trade support information contained in the frequently asked question link at the bottom of the page

Import-Export glossary

[A](#)|[B](#)|[C](#)|[D](#)|[E](#)|[F](#)|[G](#)|[H](#)|[I](#)|[J](#)|[L](#)|[M](#)|[N](#)|[O](#)|[P](#)|[Q](#)|[R](#)|[S](#)|[T](#)|[U](#)|[V](#)|[W](#)|[Z](#)

A

Acceptance bank

A Bank that promises to pay a bill of exchange in return for a fee.

Accelerator

That part of a message intended to speed the reader's response or visit: a present, a discount, an opportunity to try the product, a game or contest, etc. – all generally with a time limit.

Accompanied transport

Transportation of a fully roadworthy vehicle by another means of transportation (e.g. a train or ferry boat), accompanied by its driver.

Access

Lloyds's world-wide discount rates for mailings with a commercial, communications or informational content.

Frequently Asked Questions

Technical queries

WHERE CAN I FIND A GLOSSARY OF TERMS?

A glossary of terms can be found [here](#).

Export and Import Factsheets

Prepare a professional trade show

Internet marketplaces

International Marketing
Communications

[Import-Export glossary](#)

Exporting to emerging markets

Packaging of your products

Prepare an international sales
contract

Import Control System

Principles of standardization

Business trips

Incoterms 2010

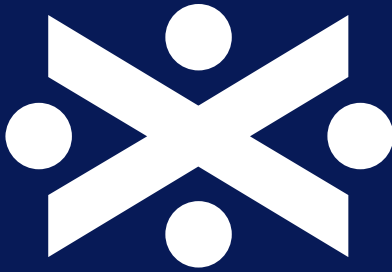
Understanding custom procedures

International freight

Transport insurances

Protect a trademark

Protecting a patent



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